

## Health Law

The Health Law attorneys at Roetzel take an integrated approach to help clients navigate the complex and multifaceted challenges of the health care industry. We provide counsel to a wide range of organizations and service providers, ensuring they are equipped to handle corporate, regulatory, and litigation issues that impact their operations.

Our team works closely with individual providers, physician groups, hospitals, nursing homes, assisted living facilities, home health care agencies, hospices, MRI facilities, surgery centers, and medical device inventors, manufacturers, and distributors. Roetzel's attorneys act as trusted business advisors and keep our clients informed of new developments that may affect their specific segment of the health care industry.



To view Roetzel's HealthLaw HotSpot podcast episodes covering a variety of health care topics, [click here](#).

## What We Do

- Counsel on legal entity formation for health care provider organizations and other ancillary service providers
- Review mergers, sales, and acquisitions among health care entities
- Structure joint ventures
- Negotiate service agreements and joint business transactions with private equity investors, hospitals and other health care entities
- Form and document structures such as IPAs, ACOs, and other integrated health care models
- Form management services organizations (MSOs)
- Organize, structure and implement major medical equipment and facility acquisitions (e.g. magnetic resonance imaging scanners, lithotripters and ambulatory surgical centers)
- Prepare and negotiate employment, stock purchase and other professional practice agreements
- Advise clients on day-to-day patient and practice issues, personnel matters, and other routine corporate matters impacting the client's practice or health care business
- Address appropriate compensation and financial relationships among health care providers
- Advise on entity tax structuring
- Handle bankruptcies and reorganizations
- Act as outside general counsel
- Review business arrangements to minimize concerns under such fraud and abuse laws as Stark, Anti-Kickback Statute, False Claims Act and various state laws
- Assess Medicare and other payor reimbursement issues, audits, and related fraud investigations
- Represent health care professionals in proceedings in front of state, federal, and local agencies pertaining to licensure and/or the rendering of medical and professional services
- Represent health care professionals in hospital or medical staff proceedings for the revocation, non-renewal, termination, suspension, modification or restriction of medical staff privileges
- Address fraud and abuse, corporate practice of medicine, fee-splitting, 501(c)(3), and antitrust issues affecting providers in business planning and regulatory compliance
- Provide guidance on HIPAA and confidentiality issues
- Represent clients throughout government and private audits and investigations
- Assist with the development and maintenance of compliance programs



## Our Experience

- Represented client in the sale of a national medical billing and dermatology and cosmetic surgery business to a private equity investor
- Represented a privately held substance abuse treatment center in the \$36 million sale of its assets to a strategic buyer
- Counseled a major hospital in the joint venture and self-development of a health and wellness center
- Counseled a therapy company client on its multi-state national expansion
- Counseled health care lender of construction and mezzanine financing for assisted living and skilled nursing facilities
- Represented a publicly held health care services company in the following matters: preparation of an underwriting agreement and registration statement in connection with a follow-on primary public offering; multiple private placements of equity and debt securities; negotiation of asset-based line of credit facility; and multiple corporate governance and ownership reporting issues
- Represented a skilled nursing facility in a multi-million dollar restructuring
- Represented lenders on sophisticated bond financings for skilled nursing facilities and hospitals
- Counseled nursing home providers on entity formation and regulatory compliance
- Represented a nonprofit hospital on forming a Professional Corporation for its doctors
- Represented several large hospital groups and nursing homes in labor negotiations
- Represented several large hospitals in discrimination and retaliation suits as well as arbitration proceedings
- Defended a health care provider against sexual harassment claims involving hostile work environment allegations against the employer by an employee who had been fired
- Represented medical practice against its former physician/employee and hospital for breach of non-compete and tortious interference