

Land Banking

Roetzel's Land Bank Group offers a skilled team experienced in structuring land bank transactions as part of large portfolios and closing deals nationwide. We help clients secure future land supply, preserve operating cash, and maintain flexibility to renegotiate land prices in response to market shifts.

We collaborate with national, regional, and large local homebuilders to develop sustainable land acquisition plans and strategically leverage land bank partnerships. Our team creates long-term capital management strategies that ensure all parties are equitably compensated. With a proven track record of success and a comprehensive understanding of these transactions, our team recognizes the critical role of innovative financing structures in addressing the demand for housing.



What We Do

- Draft and negotiate development agreements, option agreements, construction agreements and ancillary documents
- Structure and facilitate formation of land banking platforms for developer use in connection with master planned communities
- Review project-specific due diligence on the front end of land bank transactions to ensure that the land bank model is appropriate for the specific development and will not create issues for the builder as the project is developed
- Close transactions that are either on-book deals being transferred to a land bank in connection with a large portfolio or direct closing transactions into the land bank